

Dear Friends,

Never again a failed conversation!

Well, maybe “never” is too strong.

Certainly, more people will enjoy speaking with you, doing business with you and referring people to you.

Whether you are in sales or in a management role, you will be more effective in dealing with people.

Why?

You will learn some of the key principles of effective communication:

The 5 skills of effective, heart-centered listening and responding will help you build trust, help people open up to you and get to the core of issues, and defuse difficult situations.

The 4 listening mistakes you will learn about will help you avoid failed conversations.

Following the 8 keys of effective advice and feedback means you will get gratitude rather than resentment for the advice you offer.

And the way to avoid shame and blame will help you affirm the dignity of others and avoid inadvertently shaming them and having to deal with all the negative fallout that shaming people brings with it.

The course is user-friendly:

By phone conference, from the comfort of your home or office.

Choose daytime or evening course, for your convenience.

Handouts with key points and all the quotes, so you can focus on listening and absorbing the material.

Each hour is divided between presentation, demonstration, practice and coaching.

Is this course for you?

If you use your authority to command people and get results, without caring about the quality of the connection, this course is not for you.

If you realize that your success and the success of your company depend on the quality of your communication and the relationships you build, and are willing to improve your skills in this area, then you should consider this course.

A special offer:

For three years, people have paid close to \$500 for this course.

This time only, you can attend the entire Communicating with Compassion course, 10 group sessions plus one individual session with me, for a registration fee of \$75 only.

What is the catch?

Instead of tuition, I want your input and feedback.

I am writing a book about Communicating with Compassion with a focus on the workplace.

Instead of tuition, we will speak briefly in between sessions so that I can hear your feedback and input about my presentation. I want to know anything you think might make my presentation more effective and more responsive to your needs in the workplace. And I welcome examples of these principles that you recall from your work experience.

Each course is limited to 8 participants, and registration has already begun through word of mouth. If this course calls to you, contact me!

Details:

Evening course: beginning Tuesday March 16, at 8-9 PM Eastern Time (5-6 PM Pacific). We will skip March 30 for holidays.

Daytime course- beginning Wednesday March 17; hours to be determined by the participants; and we will skip March 31 for holidays.

If you miss a session, you can hear the recording for one week after the class.

There is more information on the website (www.uziteaches.com). Registration is directly through me--if you are interested, or want more information, please email me (uziteaches@aol.com) and include a name and a contact phone contact number.